

Parvizian Fine Rugs

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301 654-8989

Parvizian Fine Rugs Is Delighted
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GUIDE FOR PROSPECTIVE BUYERS

The following will help explain the auction process at Sloans & Kenyon for those who are interested in bidding or buying at one of our catalogue auctions. This Guide is only a supplement to the Conditions of Sale. All bidders should read the Conditions of Sale in the front of this catalogue (as well as any supplemental notices) and should be aware of all announcements by the auctioneer prior to or at the time of sale. By bidding at a Sloans & Kenyon auction, the bidders are bound by those Conditions of Sale, as amended by any oral announcement or posted notices, which together form the contract of sale among the successful bidder (purchaser), Sloans & Kenyon and the seller (consignor) of the lot.

Please remember that all property is sold **"As Is"**. There is only a limited right of rescission as described in the Conditions of Sale. If you have any questions regarding the information below or the Conditions of Sale, please contact one of our representatives.

Estimates

Sloans & Kenyon catalogue provides descriptions and auction estimates for each lot in the sale. Both a low and high estimate are given for each lot. The estimates are guides for prospective bidders and, where possible, reflect prices that similar objects have sold for in the past. The estimates are determined prior to the sale and are subject to revision to reflect current market conditions. Estimates should not be relied upon as a representation or prediction of actual selling prices. Questions can be directed to Sloans & Kenyon representatives listed in the catalogue.

Exhibitions

A public exhibition is held prior to each catalogue auction to enable prospective bidders ample time to examine any items of interest. Sloans & Kenyon representatives are also on hand at the exhibitions to answer questions about the auction process. The dates and times of exhibitions are printed in the front of this catalogue.

Bidding Numbers

All bidders must register and receive a Sloans & Kenyon bidding number prior to bidding at the auction. To obtain a bidding number, contact Sloans & Kenyon business office at:

**Chevy Chase , MD Gallery:
(301) 634-2330**

Email: info@SloansAndKenyon.com

If you have not previously done business with Sloans & Kenyon, you will be expected to furnish identification and possibly credit references in order to receive a bidding number. If you are acting as another's agent for bidding purposes, you should provide a letter or other authorization from the principal.

How to Bid

There are four possible ways to bid at a Sloans & Kenyon catalogue auction:

- (i) in person, with a bidding card issued by Sloans & Kenyon**
- (ii) by absentee bid, using the absentee bid form contained in the back of this catalogue**
- (iii) by telephone bid, participating in the auction via telephone during the sale**
- (iv) by online bid prior to or during the sale. An additional 2% of the successful high bid will be added to the Buyer's Premium for all online bids.**

The directions for absentee and telephone bidding are contained in the "Terms of Absentee Bidding" in this catalogue.

Bidding

If you are the successful bidder on a lot, the auctioneer will acknowledge your bidding number and you will become the purchaser at the time the auctioneer so states. Bidding will be in accordance with the lot numbers listed in the catalogue unless the auctioneer states otherwise and will be in increments determined by the auctioneer. Generally, but not always, those increments are as follows:

| | |
|----------------------|-------------------------|
| \$0 to \$200 | \$10 |
| \$200 to \$500 | \$25 |
| \$500 to \$1,000 | \$50 |
| \$1,000 to \$3,000 | \$100 |
| \$3,000 to \$5,000 | \$250 |
| \$5,000 to \$10,000 | \$500 |
| \$10,000 to \$20,000 | \$1,000 |
| above \$20,000 | Auctioneer's Discretion |

Seller Not Permitted to Bid on His Own Property

Sloans & Kenyon acts as agent for the Seller and Sloans & Kenyon prohibits a Seller from bidding on his own property. It is important for all bidders to know that the auctioneer may open the bidding on any lot by placing a bid on behalf of the seller and may continue bidding for the seller by placing responsive or consecutive bids, but only up to the reserve. (Please see the next paragraph for information regarding reserves.) The auctioneer will not place consecutive bids on behalf of the seller above the reserve.

Reserves

All lots in this catalogue may be offered subject to a reserve. A reserve is the confidential minimum price established between Sloans & Kenyon and the Seller, below which the lot will not be sold. The reserve is generally set at a percentage of the low estimate and will not exceed, in any case, the low estimate of the lot as contained in the catalogue.

Hammer Price (or Successful Bid Price) and Buyer's Premium

For lots which are sold, the last price for a lot as announced by the auctioneer is the hammer, or successful bid, price. A buyer's premium will be added to the successful bid price and is payable by the purchaser as part of the total purchase price. The buyer's premium will be the amount stated in Paragraph 4 of the Conditions of Sale printed in this catalogue.

Payment for Purchased Property

If you are the successful bidder on a lot, payment is to be made immediately following a sale. You will not be permitted to take delivery of your purchases until payment is made, unless a credit arrangement has been established with Sloans & Kenyon. Please contact Sloans Business Office to make arrangements for immediate payment. Sloans & Kenyon reserves the right to impose a late payment charge.

Methods of payment include cash, check, wire transfer and Visa, MasterCard, American Express, Discover and debit cards. A 1-1/2% administrative fee will be added to the successful high bid for all payments not made by cash, check, debit card, or wire transfer. Sloans & Kenyon may require that purchases paid for by check not be removed until the check has cleared. To avoid delay in removing your purchases, you should make arrangements with Sloans & Kenyon business office in advance of the sale to pre-approve your check.

Sales Tax

All applicable local and state taxes will be charged on the sum of the successful bid price plus the buyer's premium. If the purchaser has a certificate of exemption of sales or other taxes from the jurisdiction in which the auction is held, such certificate of exemption from tax should be presented to the Sloans & Kenyon business office prior to the sale. Otherwise, all applicable taxes will be collected by Sloans & Kenyon.

Post Sale Purchases and Price Lists

Following all Sloans & Kenyon catalogue auctions, a post sale price list is published which contains the hammer price for each lot. Unsold lots do not appear on the post sale price list. If you are interested in a post-sale purchase of an unsold lot, contact Sloans & Kenyon business office for further information.

Export or Resale Restrictions

Certain property sold at auction may be subject to the provisions of the Endangered Species Act of 1973 and the Marine Mammal Protection Act of 1972. Lots noted with a * may be subject to the provisions of the Endangered Species Act of 1973 and the Marine Mammal Protection Act of 1972. Although licenses can be obtained to export some items which are the subject of these laws, other items may not be exported (such as items containing whale bone), and some property may not be resold in the United States.

Upon request, Sloans & Kenyon is willing to assist a purchaser in attempting to obtain appropriate licenses, at purchaser's expense. Sloans & Kenyon will charge a minimum fee of \$125 per item for this service, however, there is no assurance that an export license will be obtained.

Prospective purchasers are also advised that several countries prohibit the importation of property containing ivory or tortoiseshell. Accordingly, prospective purchasers should familiarize themselves with relevant customs or other regulations prior to bidding if they intend to import such property into another country.

SLOANS & KENYON
 Auctioneers and Appraisers
7034 WISCONSIN AVENUE,
CHEVY CHASE, MD 20815
(301) 634-2330 FAX: (301) 656-7074
WWW.SLOANSANDKENYON.COM

GUIDE FOR PROSPECTIVE SELLERS

If you wish to speak with us about consigning property for auction, please contact our Sloans & Kenyon Auction Gallery at the number below.

Chevy Chase, MD Gallery:
(301) 634-2330

Email: info@SloansAndKenyon.com

You may bring your property, or photographs if the property is not portable, directly to our gallery where our representatives will give you preliminary auction estimates and advice. There is no charge for this service, but we request that you telephone ahead for an appointment.

You may also send a clear photograph of each item, or a representative group of items if the property is from a large collection, and representatives will provide a free preliminary auction estimate, subject to a further auction estimate after first-hand inspection. Please be sure to include the dimensions, artist's signature or maker's mark, medium, physical condition, and any other relevant information known to you.

Evaluations of property can also be made on site where the property is located if the consignment warrants. Sloans & Kenyon representatives are available for travel to the location of the property at no expense to you if the property is consigned to Sloans & Kenyon.

Seller's Commission

All Sellers of property through Sloans & Kenyon catalogue auctions are required to pay a Seller's Commission, which is based on the successful hammer price of property sold.

Please see our Rate Card for commissions. Other fees and costs associated with the consignment of property to Sloans & Kenyon are also contained in the Rate Card.

Shipping Arrangements

Consignors must arrange for the delivery of property to Sloans & Kenyon at consignor's risk and expense. Sloans & Kenyon will furnish, at a consignor's request, names of packers and shippers, who are independent contractors.

Catalogues, Postcards and Price Lists

Sloans & Kenyon offers to Sellers of property a comprehensive marketing and sales program for highlighting consigned property. All property to be sold in a catalogue auction is lotted and described in a catalogue published prior to the auction in which the property is offered. A free postcard is mailed to all Sloans & Kenyon customers prior to each auction. The postcard features important items from the upcoming sale. A complete post-sale price list is available following each auction with the hammer price of all items sold.

A catalogue subscription form is contained elsewhere in this catalogue or can be obtained by calling **(301) 634-2330**, or emailing us at: **info@SloansAndKenyon.com**.



7034 WISCONSIN AVENUE,
CHEVY CHASE, MD 20815
(301) 634-2330 FAX: (301) 656-7074
WWW.SLOANSANDKENYON.COM

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CHRONOLOGY

CHINESE DYNASTIES AND PERIODS

| | | | | | |
|------------------------|----------------|----------------|-----------|----------------------------|---------------------|
| Neolithic period | 6500-1700 BC | Five Dynasties | 907-960 | Republic of China | 1912-1949 |
| Xia Dynasty | 2100-1600 BC | Liao Dynasty | 907-1125 | Hongxian (Yuan Shi Kai) | 1915-1916 |
| Shang Dynasty | 1600-1100 BC | Song Dynasty | 960-1279 | People's Republic of China | 1949 |
| Zhou Dynasty | 1100-256 BC | Northern Song | 960-1127 | | |
| Western Zhou | 1100-771 BC | Southern Song | 1128-1279 | | |
| Eastern Zhou | 770-476 BC | Jin Dynasty | 1115-1234 | | |
| Spring & Autumn period | 770-256 BC | | | | |
| Warring States period | 475-221 BC | Yuan Dynasty | 1279-1368 | | |
| | | | | JAPANESE PERIODS | |
| Qin Dynasty | 221-206 BC | Ming Dynasty | 1368-1643 | Jomon | circa 10,000-300 BC |
| | | Hongwu | 1368-1398 | Yayoi | 300 BC – 300 AD |
| Han Dynasty | 206 BC -220 AD | Jianwen | 1399-1402 | | |
| | | Yongle | 1403-1424 | Kofun | 300-552 |
| Six Dynasties | 220-589 | Hongxi | 1425 | | |
| | | Xuande | 1426-1435 | Asuka | 552-710 |
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| | | Jingtai | 1450-1456 | Nara | 710-794 |
| Jin Dynasty | 265-420 | Tianshun | 1457-1464 | | |
| Western Jin | 265-317 | Chenghua | 1465-1487 | Heian | 794-1185 |
| Eastern Jin | 317-420 | Hongzhi | 1488-1505 | | |
| | | Zhengde | 1506-1521 | Kamakura | 1185-1333 |
| Southern Dynasties | | Jiajing | 1522-1566 | | |
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| | | Daoguang | 1821-1850 | | |
| Sui Dynasty | 581-618 | Xianfeng | 1851-1861 | | |
| | | Tongzhi | 1862-1874 | | |
| Tang Dynasty | 618-906 | Guangxu | 1875-1908 | | |
| | | Xuantong | 1909-1912 | | |

TERMS OF ABSENTEE BIDDING

If you choose not to attend a Sloans & Kenyon catalogue auction in person and wish to place bids, you may give Sloans & Kenyon instructions to bid on your behalf. Our representative(s) will then try to purchase the designated lot or lots of your choice for the lowest price possible, and never for more than the top bid price in your instructions. This service is free and confidential. The Conditions of Sale printed in the catalogue apply to all bidders, whether in person or absentee. By placing a bid in any manner at a Sloans & Kenyon catalogue auction, the bidder acknowledges and agrees to be bound by the Conditions of Sale. All absentee bidders also agree to be bound by these terms of absentee bidding.

Please note: Sloans & Kenyon offers its absentee bidding service as a convenience to our customers who are unable to attend an auction. While we will make every effort to execute your bid(s) pursuant to your instructions, Sloans & Kenyon is not responsible or liable for error or failure to execute such bids or instructions.

Chevy Chase, MD Gallery:
(301) 634-2330

Bidding Number

All bidders must register and receive a Sloans & Kenyon bidding number prior to bidding at the auction. To obtain a bidding number, contact Sloans & Kenyon Business Office at:

Email: info@SloansAndKenyon.com

If you have not previously done business with Sloans & Kenyon, you will be expected to furnish identification and possibly credit references in order to receive a bidding number. If you are acting as another's agent for bidding purposes, you should provide a letter or other authorization from the principal.

Placing Absentee Bids

Use the absentee bid form on the reverse side. Be sure to accurately record the lot numbers and descriptions and the top price you are willing to pay for each lot. Do not leave the bid price open. Buy or unlimited bids will not be accepted. Always indicate a top limit – the highest prices you would be willing to bid if you were present at the auction. Always place your bids in the same order as the lot numbers appear in the catalogue.

Each absentee bid form should contain bids only for one sale. The particular sale should be indicated at the appropriate place on the bid form. Please place your bid as early as possible. In the event of identical bids, the earliest received will take priority.

Telephone Bids

To allow time for processing, telephone bids will not be accepted after 6 pm on the day preceeding the sale day.

Bids may be placed by telephone during the sale but are accepted only at Sloans & Kenyon discretion and at the caller's risk. You may make arrangements before a sale for a Sloans & Kenyon telephone bidder to contact you at a telephone number of your designation in order for you to participate in the bidding on particular lot(s). By bidding on the telephone, prospective purchasers consent and agree to the Conditions of Sale. Telephone bidding is a convenience offered to Sloans & Kenyon customers and while we make every effort to execute your instructions regarding your telephone bidding, **Sloans & Kenyon is not liable or responsible for any errors or failure to execute any absentee or telephone bids.**

Telephone Absentee Bids

All absentee bids submitted via telephone must be confirmed in writing or by fax using the absentee bidding form in this catalogue or obtainable from the Sloans & Kenyon Business Office. If absentee bidding instructions are given to Sloans & Kenyon and its representatives via telephone, but not confirmed in writing, the same instructions as for written absentee bidding shall apply. Further, by offering any absentee bid, whether in writing or via telephone, the bidder accepts and agrees to the Conditions of Sale of the auction as printed in the catalogue for that auction.



7034 WISCONSIN AVENUE,
CHEVY CHASE, MD 20815
(301) 634-2330 FAX: (301) 656-7074
WWW.SLOANSANDKENYON.COM

Sale # 034 _____

Bidder # _____

(designated by Sloans & Kenyon)



ABSENTEE BID FORM

PLEASE NOTE: TO ALLOW TIME FOR PROCESSING, TELEPHONE BIDS WILL NOT BE ACCEPTED AFTER 6 PM ON THE DAY PRIOR TO THE SCHEDULED SALE OF THE LOT. (FOR EXAMPLE, BIDS FOR LOTS SCHEDULED TO BE SOLD ON SUNDAY MUST BE SUBMITTED BY 6 PM ON SATURDAY.)
Fax (301) 656-7074, Tel (301) 634-2330.

If you wish to bid by telephone with a Sloans & Kenyon representative during the sale, please check here:

Telephone contact # on day of sale: _____

Please note: Sloans & Kenyon will not accept telephone bidding for lots with low estimates under \$500.00. Sloans & Kenyon strongly discourages the use of cellular phones, as they are not reliable. Beeper numbers are not acceptable.

Name (please print) _____

Company name _____

Mailing Address _____

Street Address (if mailing address is a post office box) _____

City _____ State _____ ZIP Code _____

Telephone _____ Fax _____ E-mail _____

Credit Card #: _____ Exp.: _____

| Lot number | Brief Description | Top Limit of Bid (unless bidding by phone) |
|------------|-------------------|--|
| | | \$ |
| | | \$ |
| | | \$ |
| | | \$ |
| | | \$ |
| | | \$ |

I request that Sloans & Kenyon execute bids on the above lots up to but not exceeding the amount(s) shown. I understand that all bids are accepted subject to the "Conditions of Sale" printed in each Sloans & Kenyon catalogue. I understand that Sloans & Kenyon offers absentee bidding as a convenience to its clients but is not responsible for any errors or failure to execute bids.

Signature (We must have a signature and credit card to execute this bid)

Date

FOR OFFICE USE

Received by: _____ Date: _____ Time: _____

Executed by: _____ Date: _____ Time: _____



SLOANS & KENYON 2008 CATALOGUE ORDER FORM

Each auction at Sloans & Kenyon is accompanied by an illustrated catalogue with a detailed description and pre-sale estimate for each lot. Prices will include shipping charges.

To order a catalogue or to be included on our mailing list, please provide us with the information requested below. Thank you.

Name: _____

Address: _____

City, State: _____

Zip, Country: _____

Phone: _____ Fax: _____ Email: _____

(if you wish to be included on our e-mail list)

Please place me on the Sloans & Kenyon mailing list.

I am specifically interested in schedule information on the following:

Catalogue Auction

Collector's Cornerstone sales

Appraisal Days

Luxury Real Estate Auctions

Please send me consignment information.

Please send me your current catalogue. Prices will include shipping charges. Method of Payment:

Check enclosed (Payable to Sloans & Kenyon)

\$36.65 Domestic

\$45.00 International

\$32.00 Please reserve at the reception desk for me to pick up.

We accept payment by

Visa

American Express

Mastercard

Discover

Name as it appears on card

Card Number

Expiration Date / /

Signature: _____

Amount Enclosed: _____

Send to: SLOANS & KENYON
7034 WISCONSIN AVENUE,
CHEVY CHASE, MD 20815
(301) 634-2330 FAX: (301) 656-7074
WWW.SLOANSANDKENYON.COM

SLOANS & KENYON 2008 CATALOGUE SUBSCRIPTION FORM

Subscribers receive

- Five auction catalogues annually
- Listings for Collectors' Cornerstone auctions



To subscribe to our catalogue, please provide us with the information requested below. Thank you.

Name: _____

Address: _____

City, State: _____

Zip, Country: _____

Phone: _____ Fax: _____ Email: _____

(if you wish to be included on our e-mail list)

Please place me on the Sloans & Kenyon mailing list.

I am specifically interested in schedule information on the following:

Catalogue Auction

Collector's Cornerstone sales

Appraisal Days

Luxury Real Estate Auctions

Please send me consignment information.

Please start my subscription. Prices will include shipping charges and tax. Method of Payment:

Check enclosed (Payable to Sloans & Kenyon)

\$150.00 Domestic (lower 48 states)

We accept payment by

Visa

American Express

Mastercard

Discover

Name as it appears on card _____

Card Number

Expiration Date / /

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NOTES

GLOSSARY

The following industry standards terms, as defined by examples below, are used to describe objects included in our catalogues. Statements regarding authorship are made subject to the Conditions of Sale and Limited Warranty.

FOR ASIAN PORCELAIN AND OBJECTS OF ART

CHINESE FAMILLE ROSE PORCELAIN VASE

18th century

This heading, with the inclusion of a certain period, reign or dynasty, means that, in Sloans & Kenyon opinion, the piece is of the period.

CHINESE FAMILLE ROSE PORCELAIN VASE

Qianlong seal mark and of the period

This heading, with the inclusion of a reign mark followed by the word period, means that, in Sloans & Kenyon opinion, the piece is of the date, period or reign of the mark.

CHINESE FAMILLE ROSE PORCELAIN VASE

Qianlong seal mark

This heading, with no inclusion of the word period following the reign mark, means that, in Sloans & Kenyon opinion, the piece is of an uncertain date or later manufacture.

CHINESE WUCAI PORCELAIN VASE

Ming dynasty style

This heading, with or without a date, including the word "style", means that, in Sloans & Kenyon opinion, the piece is an intentional copy of an earlier style.

FOR FURNITURE AND OBJECTS OF ART

QUEEN ANNE WALNUT ARMCHAIR, Circa 1710, This heading, with the inclusion of the date, means that, in Sloans & Kenyon opinion, the piece is essentially of the period and is without significant alterations or restorations.

QUEEN ANNE WALNUT ARMCHAIR. This heading, without the date, means that, in Sloans & Kenyon opinion, the piece includes elements of the period and has significant alterations or restorations.

QUEEN ANNE STYLE WALNUT ARMCHAIR. This heading, with or without a date, including the word "style", means that, in Sloans & Kenyon opinion, the piece is an intentional copy of an earlier style.

Notice to Prospective Buyers of Clocks

All lots are sold "as is". The description of the condition of clocks in this catalogue, including references to repairs and defects, may not be complete. Upon request, Sloans & Kenyon will furnish a condition report on any lot to a prospective buyer. However, any such report may also be incomplete and may not identify every mechanical replacement or defect. The absence of a reference to the condition of a clock does not imply that the lot is in good condition or without defects, repairs, restorations or replacement parts, or that it is in working order. Therefore, prospective bidders are urged to view all clocks personally in order to evaluate their condition.

FOR EUROPEAN PORCELAIN, POTTERY AND GLASS

WORCESTER PLATE, Circa 1780. In Sloans & Kenyon opinion, a plate made at the Worcester Factory near the end of the 18th century.

WORCESTER PLATE. In Sloans & Kenyon opinion, a plate made at the Worcester factory of uncertain date or of the 19th or 20th Century.

WORCESTER-STYLE PLATE. In Sloans & Kenyon opinion, a plate not made by the Worcester factory, but an imitation of a Worcester plate.

MEISSEN FIGURE, Modeled By... In Sloans & Kenyon opinion, made at the factory within the lifetime or shortly after the death of the modeler.

MEISSEN FIGURE, After The Model By... In Sloans & Kenyon opinion, made at the factory after the death of the modeler.

FOR PAINTINGS AND PRINTS

(All works are framed unless otherwise stated)

GUIDO RENI. In Sloans & Kenyon opinion, a work by the artist.

ATTRIBUTED TO GUIDO RENI*. In Sloans & Kenyon opinion, a work of the period of the artist that may be in whole or in part the work of the artist.

STUDIO OF GUIDO RENI*. In Sloans & Kenyon opinion, a work by an unknown hand in the studio of the artist which may or may not have been executed under artist's direction.

CIRCLE OF GUIDO RENI*. In Sloans & Kenyon opinion, a work by a pupil, or follower of the artist.

MANNER OF GUIDO RENI*. In Sloans & Kenyon opinion, a work the style of the artist, possibly of a later period.

AFTER GUIDO RENI*. In Sloans & Kenyon opinion, a copy of the work of the artist.

'SIGNED' Has a signature which in Sloans & Kenyon opinion, is that of the artist.

'BEARS SIGNATURE' Has a signature which in Sloans & Kenyon opinion, may have been added by another hand.

'DATED' Is so dated and in Sloans & Kenyon opinion was executed at approximately that date.

'BEARS DATE' Is so dated and in Sloans & Kenyon opinion, may have been executed at approximately that date.

FOR RUGS

TABRIZ RUG. The rug is woven in a Tabriz pattern, not necessarily in Tabriz.

FOR SCULPTURES

PIERRE JULES MENE. In Sloans & Kenyon opinion, the casting and patination are by the artist or at his direct authorization or supervision.

CAST AFTER A MODEL BY PIERRE JULES MENE. In Sloans & Kenyon opinion, the casting and patination of a known Mene model done by another, for example, artisans at F. Barbedienne or some other foundry.

FOR JEWELRY SIGNATURES

TIFFANY. When the maker's name is in the title, in Sloans & Kenyon opinion the piece is by that maker.

Signed Tiffany. The piece has a signature which in Sloans & Kenyon opinion is authentic.

With maker's mark for Tiffany. The piece has a mark signifying a maker which in Sloans & Kenyon opinion is authentic.

By Tiffany. In Sloans & Kenyon opinion, the piece although not signed, is by the jeweler.

Manufactured by Tiffany. In Sloans & Kenyon opinion the setting was made by the jeweler using stones originally supplied by the jeweler's client.

Mounting by Tiffany. In Sloans & Kenyon opinion the mounting is the work of the jeweler, but the gemstones have been replaced, or the piece has been altered after its manufacture.

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